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# HRM Practices Used in Hotel Industry in Relation to Employee Satisfaction: A Study with special reference to Chandigarh

### Abstract

This study aims to compare the satisfaction of hotel employees in accordance with the human resource management (HRM) practices adopted by hospitality industry in an Indian province named Chandigarh. The data for this research study was gathered from primary as well as secondary sources. Sample includes employees from leading hotels of Chandigarh. Results of study revealed that the importance of employee satisfaction and work motivation is growing all the time in the companies. Findings of this study can be used to increase the performance of Hotels of various other cities of the country too.

Keywords: Satisfaction, Effectiveness, Motivation, Productivity, Hospitality

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## **1.Introduction**

The industrial and business sectors of various countries specially developing countries including India (where per capita income is very low) are facing the problem of job dissatisfaction among the employees and high rate of turnover. Job Satisfactionis regard to one's feeling or state of mind regarding the nature of their work. Job satisfaction can be influenced by variety of factors such as kind of supervision, organization policies & administration, salary & guality of life etc. Employers have a need to keep employee from leaving and going to work for other organizations (Dawson et al., 2011). The best way of retaining employees is to provide the job satisfaction and opportunities to build up their careers. "The good hope is hard to find, is even truer these days than ever before because the job market in becoming increasingly tight". In this paper, characteristics of work culture in hotels has been analyzed and the effect on employee satisfaction are estimated. It also discuss the importance of understanding different strategies in use and their effects on job satisfaction. The main aim was to find out the various strategies of employee satisfaction in leading hotels in Chandigarh, and to find out possible aspects for improvements through Human Resource strategies. The analysis of the research results is based on various theories in the field of Human Resource Management. Different motivation, leadership and cultural theories are used in explaining and analyzing the result. The first and major motive of the study is to identify the different HRM practices used by the hotel industry specifically in Chandigarh and Mohali and Panchkula region. The second objective of the study is to analysis the different variables and their impact on employee's satisfaction. The impact of HRM practices on organizational performance has emerged as the dominant research issue in the HRM field. A few scholars have studied the impact of HRM practices on performance in the Hotel & Tourism industry. Only few researchers have addressed the HRM practices and their outcomes in Hotel & Tourism industry in India and none study HRM practices, their outcomes and impact of HRM practices on job satisfaction among employees of leading hotels in Chandigarh. Therefore, this study addresses this gap in the literature in relation to Hotel industry in Chandigarh. This study attempts to find solution for the HRM practices of hotels in Chandigarh including how do HRM practices impact employee satisfaction, commitment and retention? And how do HRM practices impact performance of leading hotel brands in Chandigarh? Therefore, findings of this study are helpful to describe the HRM outcomes (such as employee motivation, employee commitment, employee retention etc.) of HRM practices of leading hotels in Chandigarh, and their interrelationshi with employee's satisfaction. The findings of this research are helpful for managers to examine the success of HR practices which are currently implemented by them.

### 2. Literature Review and Hypotheses

Dawson et al. (2011) pointed out that, companies are aware of the importance of satisfaction in hotel workers. Studies have been performed to understand the relationship between satisfaction and: (a) addictive behaviors (Santos & Paiva, 2007); (b) service (Rebouças et al., 2007); (c) physical health (Leite & Carvalho, 2011); (d) performance (Gu & Siu, 2008); (e) empowerment (Chen, 2006); (f) individual factors or general job satisfaction (Almeida et al., 2012); (g) work-family conflict (Qu & Zhao, 2012); (h) organizational commitment (Chen, 2006; (i) hospitality (Fisher & McPhail, 2011); (j) workers, customers, and financial performance (Chi & Gursoy, 2009); (k) work and intention to quit (Chen, 2012); (l) selfesteem, self-efficacy, and emotional stability (Judge & Bono, 2001); (m) national culture (Sledge et al., 2008); (n) flexibility (Lee et al., 2011); and (o) virtual work (Golden & Veiga, 2008). However, other studies have attempted to understand the importance of satisfaction in the context of HRM- Human resourse Management in general. For example, Armstrong (2006) defines Human Resource Management (HRM) as a strategic and coherent approach to the management of an organization's most valued assets - the people working there who individually and collectively contributes to the achievement of the objectives.

Wright et al. (1994) distinguished between an organization's human resources (the skilled and experienced employees) and human resources systems. They argued that an organization's human resources have a greater potential to generate value on a sustainable basis. But to create value, the human resources must exhibit high levels of skill and the willingness, motivation, and commitment to exhibit productive behavior that are generated by the human resource practices. Barney (1986) argued that human resources can provide a source of sustained competitive advantage when four basic requirements are met, that is, through valuable, rare, inimitable and well organized human resources. As a result, it is important that a firm adopts human resource management (HRM) practices that make best use of its employees.

Pfeffer (1995) proposed that seven HRM practices: employment security, selective hiring of new personnel, self-managed teams and decentralization of decision making as the basic principles of organization design, comparatively high compensation contingent on organizational performance, extensive training, reduced status distinctions and barriers, including dress, language, office arrangements, and wage differences across levels, extensive sharing of financial and performance information throughout the organization are characteristic of successful organizations. Hoppock (1935) indicates that job satisfaction means the mental, physical andenvironmental satisfaction of employee and the extent of job satisfaction can be known by inquiring employees about the job satisfaction extents. Solly and Hohenshil (1986) stated "Job satisfaction is defined as an attitude individuals hold about their work consisting of a general or global factor of satisfaction as well as a collection of specific factors related to sources of work reinforcement" (p. 119). "Job satisfaction is defined as "the extent to which people like (satisfaction) or dislike (dissatisfaction) their jobs" (Spector, 1997, p. 2). This definition suggests job satisfaction is a general or global affective reaction that individuals hold about their job.

In their book on theories of job satisfaction, Campbell et al. (1970) divide the present-day theories of job satisfaction into two groups, content theories which give an account of the factors that influence job satisfaction and process theories that try to give an account of the process by which variables such as expectations, needs, and values relate to the characteristics of the job to produce job satisfaction.

On the basis of our literature review, this study created some hypotheses which are directly related to our objective of the study. Following are the four hypotheses or the factors responsible for the employee satisfaction in hotel industry;

**Hypothesis 1:** *Providing training for employees is positively related to higher employee satisfaction.* 

**Hypothesis 2:** *Provision of performance-based compensation is positively related to higher employee satisfaction.* 

**Hypothesis 3:** Employee involvement in decision making is positively related to higher employee satisfaction.

**Hypothesis 4:** Well-functioning grievances handling system is positively related to higher employee satisfaction.

#### **3. Methodology**

#### 3.1 Sampling and Data Collection

The segmented area of study was leading hotel of Chandigarh and nearby. The target

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organizations of the employee satisfaction survey were the leading hotels like Taj,J.WMarriott, Mountview, ParkPlaza, Hometel& Lemon tree in Chandigarh. Employees from all the three levels of management i.e Top,Middle and Bottom were involved in the research work.The employees from all the various departments of the hotels were drawn in during the survey so that the fair result can be obtained in context of the research question.The total number of respondents were 209. This research was quantitative research means the process of explaining some kind of phenomena mathematically analyzing numerical data (Muijs, 2004, 1). In every research, quantitative or qualitative, the first step is to define the phenomena. Without the phenomena the research does not exist. In the quantitative research the data must be in a numerical form which is explained by the fact that in quantitative research method is for example a questionnaire is used in carrying out this research. The study is carried out by both secondary and primary data. The secondary source of data is collected through extensive literature study. The primary data is collected through structured questionnaire.

## 3.2 Questionnaire Development and Measures

The purpose of this survey is to explore the HR strategies adopted by hospitality sector in India. All the Statements in this survey have been prepared after extensive review of literature. This survey consists of two parts. The first part of the survey was composed of demographic questions related to age, gender, education, and length of work/ job with the organization. Second part of survey consists of 34 statements related to HR strategies being practiced by hospitality industry in India. These statements are related to selection and recruitment of employees, their training & development, performance evaluation, employee's promotion, grievances handling system, compensation and social benefits from the job. Obviously, the success of this sacred mission shall exclusively depend on the free and frank views of the respondents with regard to their job in their respective Hotels. The information provided herein by you will be kept strictly confidential and, to be used only in statistical exercises.

## 3.3 Data Analysis

To check the reliability of the scale the cronbach alpha test is carried out. Pearson correlation coefficient test is also carried out to find the level of relationship between to the two variables. The study also used regression analysis to study the relationship between the dependent variable and independent variable. All these test were analyzed with the help of Statistical Package for the Social sciences 21 (SPSS). The basic data is shown with the help of pie-charts, bar diagrams, histograms and with percentage method.

# 4. Analysis and Results

## 4.1 Descriptive Statistics

The sample was included 209 respondents who are working in different sections of various departments in leading hotels of Chandigarh. Table 1 illustrates the gender composition of respondents.

Gender	Frequency	Percent (%)
Female	97	46.4
Male	112	53.6

 Table 1: Gender Composition of Respondents.

Total	209	100.0

Age distribution of respondents is presented in table 2. It shows that most of respondents are in age category of 21-30. That is, 35.4 % of respondents. 3.8 are in age category of 51 or older.

Age	Frequency	Percent (%)
51 or older	8	3.8
40 - 51	35	16.7
30-40	58	27.8
21-30	74	35.4
Under 21	34	16.3
Total	209	100.

**Table 2:** Age Distribution of Respondents.

Respondents were asked to indicate their highest education qualification. Collected data on the highest education qualification is presented at the table 3. According to the given data in the table 3, 3 year hotel management degree has recorded as the highest education qualification of most of the respondents in the sample. That is, 91 employees have passed 3 year degree. Also, the organizational service periods of the respondents were shown in table 3.

**Table 3:** Education Qualification and Service Periods of Respondents.

Highest Education Qualification	Frequency	Percent (%)	Service period	Frequency	Percent (%)
Diploma	88	42.1	More than eight years	11	5.3
Degree -3 Years	91	43.5	5-8 years	16	7.7
Degree – 4 Years	9	4.4	3-5 years	18	8.6
Post Graduate	21	10.0	0-3 years	164	78.4
Total	209	100.0	Total	209	100.0

#### 4.2 Reliability Testing

Cronbach's alpha has been used to measure the reliability of items in this study. Cronbach's Alpha coefficient is a statistic for internal reliability, values ranging from 0 to 1, and higher values indicate greater reliability. Table 4 presents the results of reliability test for each HRM Practices. It could be observed that all of the alpha values are more than 0.6. According to table 4, alpha value for grievances handling is 0.911which is the highest alpha value among HR Practices. Computed alpha values exceed 0.7 for three HRM practices. They are grievances handling, performance appraisal and recruitment & selection. Results show that Cronbach's alpha is 0.722 for all the dimensions (34 dimensions) of HRM practices .These statistics reveal that internal consistency of items to the concept is good.

HRM practice	N: of Items	Cronbach's Alpha
Recruitment & Selection Practices	6	0.711
Training & Development Practices	4	0.630
Performance Appraisal practices	5	0.797
Compensation and social benefits	11	0.613
Promotion practices	4	0.652
Grievances Handling	4	0.911
	34	0.722

Table 4: Reliability Statistics for Six HRM Practices.

Table 5 below indicates the Cronbach's alpha values for each HR outcomes i.e., employee satisfaction, commitment and retention. It could be observed that all the alpha values are more than 0.74. Therefore, internal consistency of items to the concept is good. Also itindicates the alpha values for all the dimensions of HR outcomes. It is 0.761.

HR Outcomes	N: of Items	Cronbach's Alpha
Employee satisfaction	8	0.767
Employee commitment	2	0.743
Employee retention	9	0.774
	19	0.761

**Table 5:** Reliability statistics for HR outcomes

#### 4.3 Correlation Analysis

Correlation is tool which depicts the amount of two or more variables fluctuate together. There are generallysix type's correlation positive and negative correlation, no correlation, perfect correlation, strong correlation and weak correlation. In positive correlation variables increase or decrease in a parallel level. In no correlation there is no relationship between increase and decrease of variables. Perfect correlation occurs when there is a functional dependency between the variables.In strong correlation the closer the points are located to one another on the line. A correlation is weaker the farther apart the points are located to one another on the line is called weak correlation (Tabachnick and Fidell, 1996). However, Regression analysis is a scientifically method of sorting out which of those variables does indeed have an effect. It responses the queries: Which factors matter most? Which can we overlook? How do those factors interrelate with each other? And, perhaps most importantly, how certain are we about all of these factors (Gallo, 2016). Pearson correlation coefficients

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illustrate that there is positive relationship between all the independent variables and employee satisfaction. Thus, hypothesis 1 was accepted that providing training for employees is positively related to higher employee satisfaction.

<b>Table 6:</b> Results of Pearson Correlations for Dimensions of Training and		
Employee Satisfaction.		

S.No.	Independent variables (Training)	Dependent variable (Employee Satisfaction)
1	Opportunities to learn & grow	0.261**
2	Getting training needed to do job well	0.360**
3	Training for promotion	0.233**
4	Training match with the job	0.090

\*\*Significant at the 0.01 level (2-tailed).

Table 6 demonstrates the correlation coefficient for dependent variable i.e., employee satisfaction and independent variables i.e., the four dimensions of training and development practice. Correlation coefficients of three independent variables are significant at the significance level of 1%. In connection with hypothesis 2, regression analysis was conducted with employee satisfaction as the dependent variable and the four dimensions of training and development as the independent variables. The adjusted R square value is 0.132 that reveals 13.2 % of total variance in employee satisfaction is explained by training variable. Results show that the F value is 8.896 that is significant at p = 0.000, suggesting that four dimensions of training variable have significantly explained the 13.2 % of the variance in employee satisfaction. Regression results show that getting training needed to do job well (t = 4.081; p = 0.000), emerged as the most significant variable in explaining the variance in employee satisfaction. This value is significant at 1% significance level. That is, getting training needed to do job well variable had the strongest effect on employee satisfaction with a standardized coefficient beta of 0.295. Regarding hypothesis 2, the null hypothesis is that, provision of training is not positively related to higher employee satisfaction. Results of regression analysis support the hypothesis 2, hence null hypothesis is rejected and its alternative hypothesis that provision of training is positively related to higher employee satisfaction is supported by the data set. Results of the correlation analysis show that, Pearson correlation coefficient is 0.439, and the *p*-value for two- tailed test of significance is 0.000. From these figures it can e concluded that there is strong positive relationship between performance-based compensation and employee satisfaction, as expected. Thus hypothesis 2 was accepted that provision of performance-based compensation is positively related to higher employee satisfaction:

Regression coefficient (B)	0.022
Standard error (SE)	0.003
t-value	7.039

<b>Table 7:</b> Results of Regression	Analysis for Employee Satisfaction.
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Significance level ( <i>p</i> )	0.000
Standardized Coefficient (β)	0.439
Adjusted R <sup>2</sup>	0.189
F value	49.552

Regression analysis was conducted with employee satisfaction as the dependent variable and performance-based compensation as the independent variable. The adjusted R square value is 0.189 and F = 49.552 (p<0.000) that reveals the performance-based compensation can predict 18.9 % of the variance in employee satisfaction. Regression coefficient (B) was 0.022(0.003) which was significantly different from zero (t = 7.039; p = 0.000) at 1% significance level. Therefore, results of regression analysis support the hypothesis 3. Thus null hypothesis is rejected and its alternative hypothesis that provision of performance-based compensation is positively related to higher employee satisfaction is supported.

Table 6. Results of Regression Analysis.		
Regression coefficient (B)	0.025	
Standard error (SE)	0.003	
t-value	8.224	
Significance level ( <i>p</i> )	0.000	
Standardized Coefficient (β)	0.496	
Adjusted R <sup>2</sup>	0.243	
F	67.640	

 Table 8: Results of Regression Analysis.

Results of the correlation analysis show that, Pearson correlation coefficient is 0.496, and the *p-value* for two- tailed test of significance is 0.000. This correlation issignificant at the significance level of 1%. This figure 0.496, suggests that there is a positive relationship between employee involvement in decision making and employee satisfaction, as expected. Results of regression analysis are shown in table 8. Regression analysis was conducted with employee satisfaction as the dependent variable and employee involvement in decision making as the independent variable. The adjusted R<sup>2</sup> is 0.243 and F value is 67.640 (p = 0.000) that reveals employee involvement in decision making variable has significantly explained the 24.3% of the variance in employee satisfaction. Regression coefficient (B) is 0.025(0.003) which is significantly different from zero (t = 8.224; p = 0.000) at the 1% significance level. Therefore, results of regression analysis support the hypothesis 3. Thus null hypothesis is rejected and its alternative hypothesis that employee involvement in decision making is positively related to higher employee satisfaction is supported by the data from leading hotels in Chandigarh.

No:	Independent variables( dimensions of Grievances	Dependant variable (Employee
	handling)	satisfaction)
1	Clear & formal procedures for GH	-0.020
2	Supervisor handles work-related issues satisfactorily	-0.049
3	Availability of supervisor	-0.012
4	supervisor delegates work effectively	-0.127

Table 9: Results of Pearson Correlations for Employee Satisfaction.

Table 9 indicates the correlation coefficients for dependant variable i.e., employee satisfaction and independent variables i.e., four dimensions of grievances handling. Results of correlation analysis demonstrate that there is negative relationship between all the independent variables and employee satisfaction. From these numbers, it is concluded that there is an unexpected negative correlation between grievances handling system of Hotels of Chandigarh and employee satisfaction, but that this finding is very uncertain. Regression analysis was conducted with employee retention as the dependent variable and four dimensions of grievances handling as the independent variables. The adjusted R square value is 0.025 that reveals that 2.5 % of total variance in employee satisfaction is explained by four dimensions of grievances handling jointly. Results shows that the F value is 2.338 (p = 0.057), suggesting that four dimensions of grievances handling have significantly explained the 2.5 % of variance in employee satisfaction at 10 % significance level. Supervisor delegates work effectively is significant at 1% significance level with negative t value (t = -2.892; p = 0.004). Availability of supervisor (t = 1.785; p = 0.076) emerged as the significant variable in explaining the variance in employee satisfaction at 10% significance level . Regarding hypothesis 4, the null hypothesis is that, grievances handling is not positively related to higher employee satisfaction. Results of regression analysis do not support the hypothesis 4. Thus null hypothesis is not rejected but its alternative hypothesis that grievances handling system of leading hotels in Chandigarh is positively related to higher employee satisfaction is rejected. Therefore, collected data from employees through structured questionnaire does not support the alternative hypothesis that grievances handling system of leading hotels in Chandigarh is positively related to higher employee satisfaction in leading hotels in Chandigarh.

#### 5. Conclusion, Implications, and Limitations

Very few researchers have addressed the HRM practices and their outcomes in Hotels in Chandigarh and none of the study have highlighted HRM practices, their outcomes and impact of HRM on relationship of employee satisfaction in Hotels of Chandigarh.. Therefore, this study addressed this gap in the literature in relation to Hotels in Chandigarh. Findings of this study are helpful to describe what HRM practices are positively related with HR outcomes i.e., employee satisfaction, employee commitment of Hotels in Chandigarh. Hence, findings of this research are helpful to managers to examine the success of HR practices which are currently implemented by them and to identify HRM outcomes of them. Findings of this study are helpful to describe what HRM practices are positively related with HR outcomes i.e., employee satisfaction, employee commitment of Hotels in Chandigarh.

Hence, findings of this research are helpful to managers to examine the success of HR practices which are currently implemented by them and to identify HRM outcomes of them. The results of this study revealed that bundles of HRM practices are positively related to betteremployee satisfaction. This result is consistent with that of Jackson &Schuler, (1992), Eskildsen&Nussier, (2000) and Boselie&Wieles, (2002). This means that effective HRM practices lead to employee satisfaction. Results revealed that only four dimensions of HRM practices emerged as the predictors of employee satisfaction in the case of Hotels in Chandigarh. These practices include compensation and social benefits, performance appraisal, training and development, and recruitment and selection. Compensation and social benefits had the strongest significant effect on employee satisfaction. The current study has some limitations as such, this study used only questionnaire as a survey method to collect the data. So, further study should have multiple survey methods to collect information in details. Some of the respondents might not have honesty and seriousness to fill the questionnaire and hence this might have failed in giving the appropriate result. And finally understanding of the factor affecting staff turnover and job satisfaction will be useful for the organization, in order to manage and maintain the potential employees within the organization and decrease employee turnover rate which will be costly to the organization as whole.

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